

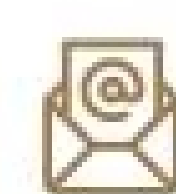
Business Success Stories

Confidential Advisory. Personalized Communication. Trusted Guidance.

Our Mission

Promoting growth in Eastern North Carolina and beyond by connecting transitioning business owners with qualified, passionate buyers, facilitating successful sales, and enriching the communities we serve.

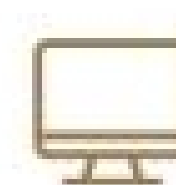
For a confidential consultation, contact our team, Transworld Business Advisors Eastern NC.



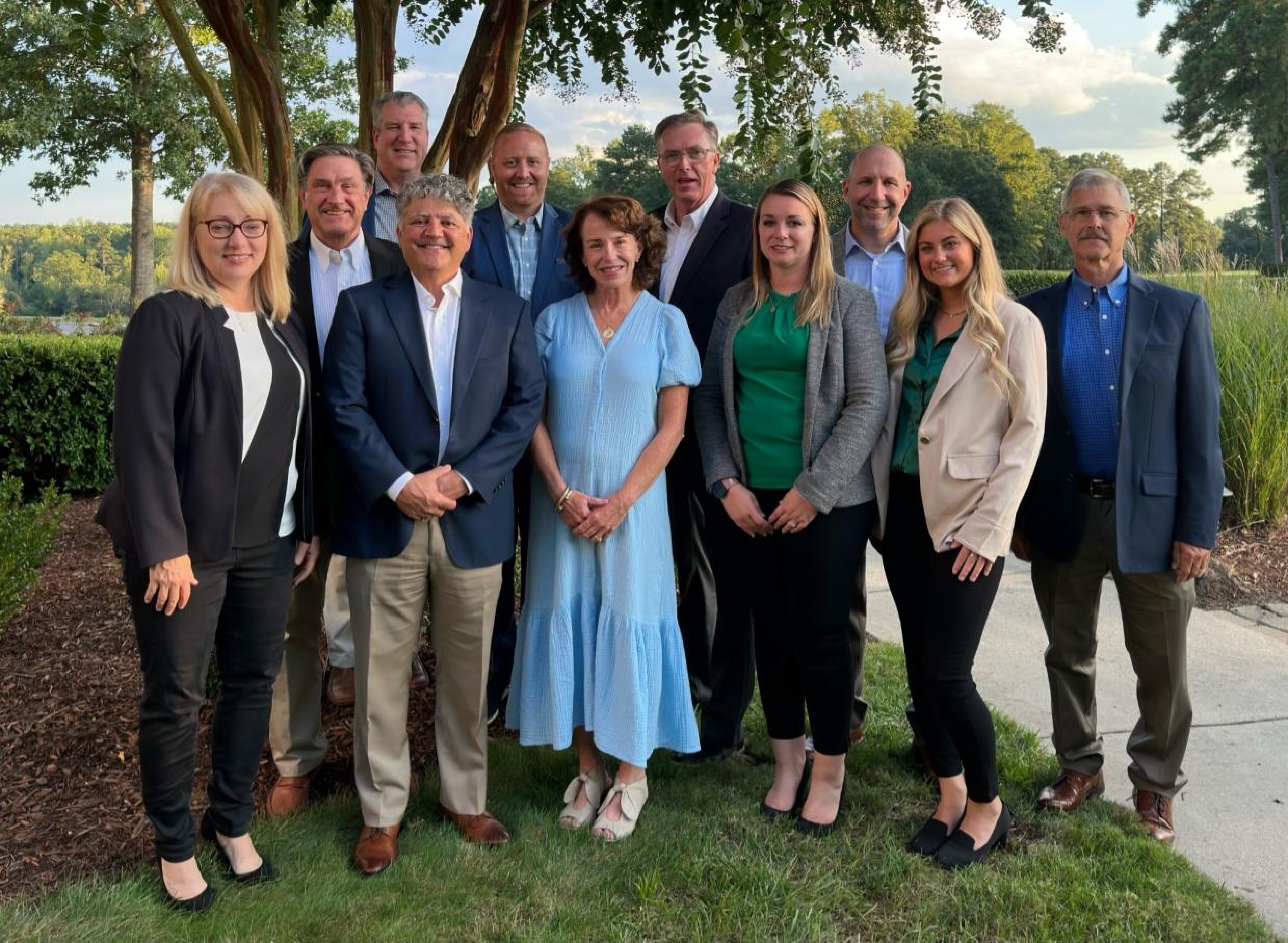
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Your Success is Our Success

Transworld Business Advisors is the largest and fastest growing Business Brokerage and merger & acquisition (M&A) company in the world, as we have over 400,000 qualified buyers in our system looking for good businesses to purchase, over 250 offices worldwide and over 6,000 active business listings each day.

We are a team of 12 that live, work, and play here in Eastern, NC. Although focused on Eastern North Carolina, we do engagements nationwide and internationally.

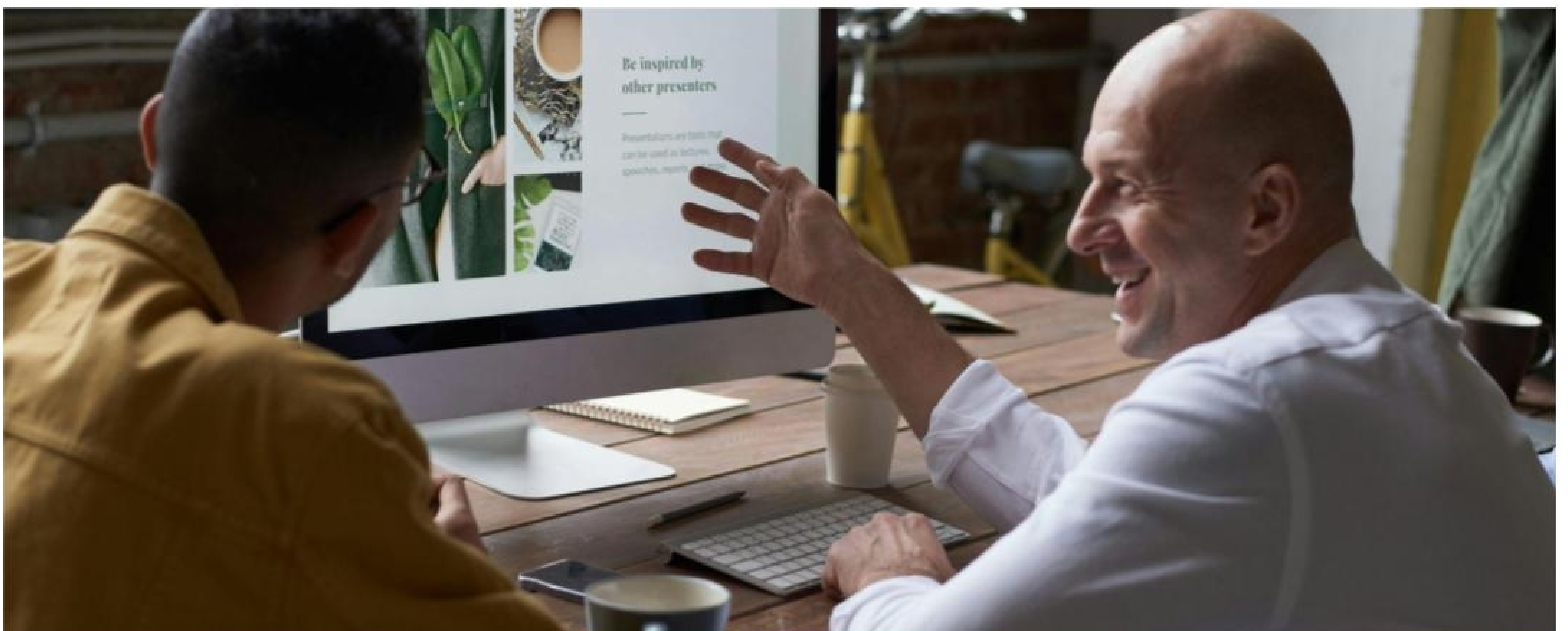
We help both buyers and sellers fulfill the American dream of business ownership.



Selling Your Business is Our Business.

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42 Year Furniture Manufacturer Success Story

Opportunity: Burnt Out Owner and Economic Downturn

- 72-year-old owner, founded the business 42 years ago
- \$7M in top line sales but barely breaking even last 3 years
- Exhausted with family health issues
- 101,000 ft² production and warehouse facility
- 40 employees and \$2.7M in machinery and equipment
- Seller had been advised to liquidate and close the business, selling assets for \$2.8M

Solution: Aggressive Sales Campaign Targeting Competitors

- Sold Business and Real Estate for \$5.85 million
- Business purchased by a strategic buyer (competitor) looking to expand

Result:

- 40 jobs saved
- New buyer will bring more investment to the local area
- Founders leave a lasting legacy

“This changed the rest of their lives - for the better.” - Wife



35 Year Commercial Roofing Co. with Real Estate Success Story

Opportunity: Retiring Business Partners

- Two long-time business partners plus a spouse ready to retire
- Over \$10M in top-line sales and a strong bottom-line
- Office, sheet metal shop, warehouse space, and equipment yard
- 45+ employees with low turnover

Solution: Flexible Buyer Partnered With Legacy Employee

- Business purchased by a retiring Special Forces Officer

Structure:

- Used a combination of SBA loan and seller financing
- Key employee brought in to deal as a minority ownership stake to ensure business continuity and stable operation
- Owners stayed on under employment contracts for several months for a smooth transition



Experienced Veterinarians Relocate to Eastern NC

Opportunity: Buyer Representation

- Husband and wife veterinarian team wished to relocate to Eastern NC and acquire an existing veterinarian practice
- Our office worked with buyers to define their business and personal criteria for relocation
- Identified several opportunities and then worked with the buyers to purchase the business which best fit their goals

Solution: Partner With Retiring Owner

- Working under a retainer, we identified several potential businesses and helped negotiate and purchase a successful practice whose owner wished to retire
- Structured a deal where the couple purchased the business and worked in partnership with the retired veterinarian for a year as existing business and clients fully transitioned over to new owners



20+ Year, 5-Star Child Care Facility with Real Estate Success Story

Opportunity: Geographic Expansion

- Business located in a prime waterfront community with an 8,500 sq. ft. building and adjacent parking
- The company enjoyed very low employee turnover and a prestigious 5-star license rating for over 20 years
- The seller wished to retire but willing to stay on for a transitional period to ensure a smooth handover

Solution: Strategic Buyer Purchase

- Sold to a strategic buyer looking to expand their current operations into a neighboring market
- Buyer had deep industry knowledge and an interest and capacity to expand
- All cash deal, closed in 4 months

Schedule a Confidential & Personalized Consultation



Website

sellmycompany.pro



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